- Hydraulic
- Pneumatic
- Integrated special section: Mobile Maschinen
- Special Issue: Mobility – mobile solutions for operational use
AHEAD OF THE FUTURE

NETWORKING MEDIA – MAXIMIZING REACH

As a multimedia enterprise we offer companies operating nationally and internationally a media portfolio with an eye to the future covering all relevant channels.

Diversification of target groups, digitization and globalization are the basis for companies of the future. We are your reliable partner for these requirements now and in the future.

EDITORIAL OFFICE

Editorship:
Miles Meier
phone: 06131 / 992-208
e-mail: m.meier@vfmz.de

Editor:
Manfred Weber
e-mail: m.weber@vfmz.de

PUBLISHING HOUSE

Vereinigte Fachverlage GmbH
Lise-Meitner-Straße 2
55129 Mainz
phone: 06131 / 992-200
e-mail: info@vfmz.de
DAS MAGAZIN

O+P Fluidtechnik – The magazine for construction and development fluid technology solutions.

WISSEN, WAS WIRKLICH WICHTIG IST

TARGET GROUP

O+P Fluidtechnik is the decision-maker magazine for industrial hydraulics, mobile hydraulics and pneumatics engineers in mechanical and plant engineering, developers and designers as well as for designers of mobile machines and investment decision-makers.

TOPICS

O+P Fluidtechnik is the showroom for technological innovations and industry trends from all areas of fluid technology, from industrial hydraulics to pneumatics and mobile machines.

CROSS-MEDIA OFFER

Print-Magazin, E-Paper, Website, Social Media, Newsletter, Events, Videos – all channels are networked, interact optimally and thereby fulfill the different information needs and habits of the target group.

REACH

Through the distribution via different distribution channels, we achieve a significant reach increase for each issue.
**Trade Magazine**  
Price list No. 64, valid from 1. October 2023

**Terms of payment:**  
Postbank Frankfurt/Main (BLZ 500 100 60)  
Kto. 29 08-600, BIC/SWIFT: PBNKDEFF  
IBAN: DE07500100600002908600  
Ust-Ident-Nr.: DE149063659  
Payable within 30 days (occasional within 8 days) after receipt of invoice net.  
2% discount for payment within 14 days.

**Contact:**  
consulting, booking:  
see page 17

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### Advertising rates: (prices plus the applicable VAT)

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<tr>
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<th>Type area formats</th>
<th>Bleed sizes*</th>
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*Formats in bleed: plus 3 mm bleed allowance  
All ads are to be delivered with bleed marks

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**Ad Specials:**

| 4 paged | € 10,135,- |
| Half sided / third sided | on request |
| Concurrent | on request |

**Supplements:**

| up to 25 g (up to 200 mm wide x 290 mm high) | € 5,070,- |
| up to 40 g (up to 200 mm wide x 290 mm high) | € 6,590,- |
| from 40 g (up to 200 mm wide x 290 mm high) | on request |

Cover stitcher, banderole, tip-ons, bookmarks and other ad formats on request

more Ad Specials at www.vereinigte-fachverlage.de

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We will be happy to provide you with an individual offer.
THE PROMISE OF THE UNITED TRADE PUBLISHERS: WE GUARANTEE THE "DISTRIBUTION PLUS"

Our additional service for your external communication:

Your paid service + On top: free distribution plus through Vereinigte Fachverlage

PRINT-MAGAZINE + E-PAPER + WEBSITE + SOCIAL MEDIA

45,000+ TOTAL DISTRIBUTION

OUR MEDIA BRAND CHANNELS

PRINT-/E-PAPER CIRCULATION
- IVW audit: certainty about the objectively determined data of the advertising media and the contractual execution of their execution of their advertising orders
- E-Paper Mailer
- Double opt-in addresses analogous to data protection regulations

WEB REACH
- Multi-Content

SOCIAL REACH
- Sales Posting

ALL TRADE JOURNALS PUBLISHED BY VEREINIGTE FACHVERLAGE ARE IVW-AUDITED.
**Trade Magazine**
Excerpt from the circulation and dissemination, recipient structure analysis

**DISTRIBUTED CIRCULATION 2024**

<table>
<thead>
<tr>
<th>National</th>
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<td>further distribution social media</td>
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*Publisher’s statement; IVW data can be viewed at www.ivw.de can be viewed*

**Size of the Business Entity**

<table>
<thead>
<tr>
<th>Size of Business Entity</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>1 - 199 employees</td>
<td>43,9%</td>
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<tr>
<td>200 - 499 employees</td>
<td>12,9%</td>
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<tr>
<td>500 - 999 employees</td>
<td>7,3%</td>
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<tr>
<td>1,000 and more employees</td>
<td>9,9%</td>
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</table>

**Industries / Business Sectors**

<table>
<thead>
<tr>
<th>Industry / Sector</th>
<th>Percentage</th>
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</thead>
<tbody>
<tr>
<td>Machinery/vehicle construction, manufacturer of mobile working machines</td>
<td>47,9%</td>
</tr>
<tr>
<td>Electrical engineering, metal products, medical technology</td>
<td>14,5%</td>
</tr>
<tr>
<td>Research &amp; development, engineering offices, service providers</td>
<td>9,6%</td>
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</tbody>
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**Colors:**
Printing inks (CMYK) according to ISO 2846-1. The matching color profile is ISO coated v2.

**Proof:**
Printing documents for color advertisements can only be with a color-accurate proof supplied on paper with a proof with FOGRA media wedge supplied on paper. Processed. Without these color proofs color deviations are unavoidable.

**Data archiving:**
Print documents are stored for a maximum of 3 months after order processing.

**Warranty:**
Only what is delivered can be used. For deviations in texts, illustrations and especially in color, the publisher cannot accept liability.

**Contact:**

**Disposition:**
Heike Rauschkolb
(data delivery, invoices)
Tel.: 06131 / 992-241
e-mail: h.rauschkolb@vfmz.de

Detailed information on the circulation and dissemination analysis and the recipient structure analysis can be found at: www.vereinigte-fachverlage.de
<table>
<thead>
<tr>
<th>Publication date</th>
<th>Fairs/Events</th>
<th>Top subject/Technology focus</th>
<th>Hydraulics Key topics</th>
<th>Pneumatics Key topics</th>
<th>Mobile Machines Key topics</th>
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</thead>
<tbody>
<tr>
<td>1-2 02/01/2024</td>
<td>PUMPS &amp; VALVES Dortmund 02/21-02/22/2024</td>
<td>Drive, control and regulation technology Pump units Sensors Measurement technology Valves</td>
<td>Industrial pneumatics Feed drives Valves and valve assemblies PLC and interface Connecting elements</td>
<td>Autonomous driving and working Loading-Sensing-Systems HMI Safety and Security Networked port Dosing and weighing technology</td>
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<tr>
<td>03/11/2024</td>
<td>14. IFK Dresden 03/19-03/21/2024</td>
<td>Plant engineering Servo and proportional technology Sealing technology Noise reduction Leak-free hydraulics Couplings Filter technology</td>
<td>Plant engineering Cylinder drives Functional assemblies Miniaturization Maintenance and repair Tubes &amp; hose lines</td>
<td>Motor vehicles Driver assistance systems Efficiency/downsizing Processing units Traction drives and drive elements Smart Farming</td>
<td></td>
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<td>04/09/2024</td>
<td>Hannover Messe Hanover 04/22-04/26/2024</td>
<td>Trends &amp; innovations from the fluid technology sector HANNOVER MESSE</td>
<td>Automation PLC and interface Sensors Measurement technology Simulation Fieldbus technology</td>
<td>Factory automation Microsystems technology Pneumatic axes Condition monitoring Predictive maintenance</td>
<td>Mobile Automation Sensors Connectors Telematics Simulation Frequency and voltage converters</td>
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<td>Sensor+Test 06/11-06/13/2024</td>
<td>Smart fluid technology</td>
<td>Production machines Variable displacement pumps and motors Servo and proportional technology Sealing technology Sensor technology Measurement technology Fieldbus technology Control technology</td>
<td>Packaging machines Cylinder drives Functional assemblies Microsystems technology Miniaturization</td>
<td>Mobile Hydraulic Hydraulic pumps, motors, gearboxes, cylinders, valves Hydraulic accumulators Seals Connecting elements Auxiliary and operating materials</td>
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<td>Fluid technology in the smart factory</td>
<td>Automation PLC and interface Sensors Measurement technology Simulation</td>
<td>Automation Cylinder drives Positioning Fieldbus technology Microsystems technology</td>
<td>Municipal and special vehicles Communication and navigation systems Attachments and processing units Vehicle lighting Comfort equipment</td>
<td>Mobile Hydraulic Hydraulic pumps, motors, gearboxes, cylinders, valves Hydraulic accumulators Seals Connecting elements Auxiliary and operating materials</td>
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<td>9 09/16/2024 08/30/2024</td>
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<td>Punching, pressing and forming machines</td>
<td>Drives with cylinders</td>
<td>Couplings</td>
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<td>Pump units</td>
<td>Valves</td>
<td>System solutions</td>
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<td>Plant engineering</td>
<td>Servo and proportional technology</td>
<td>Sealing technology</td>
<td>Noise reduction</td>
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The O+P Fluid Technology Report is well received by designers, plant engineers and
and hydraulics and pneumatics specialists throughout the manufacturing industry. 
In this special issue of O+P Fluidtechnik, fluid technology specialists will find
will find the current range of hydraulic and pneumatic components for power transmission
power transmission, control and regulation, and mobile machinery.
From pumps and motors, through cylinders, valves and power units, to lines and accessories.
to lines and accessories - in clearly structured short reports.

- Market and supply oriented
- Powerful and resonant
- Total circulation: 16,637
- Free company portrait as advertisement for 1/8 page

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Advertising rates: (prices plus the applicable VAT)

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*Formats in bleed: plus 3 mm bleed allowance
All ads are to be delivered with bleed marks.
The special issue of the magazine O+P Fluidtechnik

Whether in agriculture, on construction sites, in the in-plant environment or logistics - the use of mobile systems with specific areas of application is steadily increasing. At the same time, the technical demands on the performance of these machines are increasing: Whether legal requirements for a lower CO2 footprint, the business desire for ever greater efficiency, or the necessities of digitization and networking - the developers of mobile systems are showing themselves to be innovative and are presenting solutions for more and more areas of work.

The special issue MOBILITY presents solutions from the top technology leaders in alternative drives, connectivity, powerful hardware and software, intelligent control technology, but also for automation and autonomous machines.

MOBILITY provides a comprehensive overview of trend technologies, innovations and market novelties. This provides initial development impulses for designers and developers at machine manufacturers, OEMs and users.

### Systems in the magazine:
- Industrial truck
- Drones
- Mobile robots
- Special machines
- Construction machinery
- Agricultural machinery
- Driverless transport systems

### Target group:
- Designers and developers in the industry
- Fluid power engineers
- Machine manufacturer of mobile machines and periphery

### Advertising rates: (prices plus the applicable VAT)

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**STAND-ALONE-NEWSLETTER**

With a stand-alone mailing, you benefit from maximum exclusivity.
You reach your target group with your message directly in their mailbox.
You provide the content input and information to the desired target group, we take care of the rest!

**EXCLUSIVELY FOR YOUR COMPANY:**

- Your Text
- Our Design
- Scalable address pool

**Price:**
- per receiver € 0,75
- Set-Up costs € 380,-

plus the respective valid VAT, no discount possible, only delivery to of total subscribers possible. Further digital target group selections on request.
Scalable and extended target group selections on request.

**E-PAPER MAILER**

You are looking for an extraordinary exclusive form of advertising in which you can place products to a specific target group? Here it is:
Your new advertising space in our E-Paper Mailer!

Find out more on page 11.

---

**Portrait**

**Name:** O+P Fluidtechnik Newsletter

**Brief description:**

Mobile Maschinen Sondernewsletter

The newsletter, which is published 24 times a year, provides information on developments, trends and events in the field of mobile fluid technology components and systems

The special newsletter is also published 26 times a year

“Mobile Machines” powered by O+P Fluidtechnik

**Target group:**

Engineers, technicians and company management in the development, design, manufacture and maintenance of hydraulic components, systems, plants and mobile machines

---

**Price list/Advertising**

**Advertising andPrices:** (prices plus the applicable VAT)

**SUPERBANNER**

**File formats:**

- jpg, gif and png (not animated)

**Formats of Newsletter:**

- Multipart (HTML+Text)

**Delivery adress:**

email to: druckunterlagen@vfm.de

**Delivery date:**

at least four working days prior placement

**Total distribution**

Newsletter subscribers and Distribution via social media: 11,637 (as of 09/2023)

**CONTENT-AD**

**Price:**

- first place: € 595,-
- all other: € 520,-

**Format:**

- max. 30 KB

**Headline:**

- 45 signs incl. spaces

**Text:**

- 400 signs incl. spaces

**Picture:**

- 255 x 163 Pixels (linkable to your content, e.g. video)

marked as ADVERTISEMENT

---

**Formats and technical specifications**

**File formats:**

- jpg, gif and png (not animated)

**Formats of Newsletter:**

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<tr>
<td>12/30/2024</td>
<td>12/09/2024</td>
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</tr>
</tbody>
</table>
ACHIEVE THE MAXIMUM ATTENTION OF OUR READERS!

E-PAPER MAILER

You are looking for an extraordinary exclusive form of advertising in which you can place products to a specific target group?

Here it is: Your new advertising space in our E-Paper Mailer!

Present your advertising banner on two exclusive positions, which offers you optimal reach and visibility.

With our E-Paper Mailer we send out the current issues of our trade magazines trade journals as e-paper to the interested target group.

1. PREMIUM MAILER-BANNER

Your message is placed in the midst of high-quality editorial content.

TECHNICAL SPECIFICATIONS:
560 x 80 px

Price: € 2.000,-

2. MAILER-BANNER

Your message will be placed in our E-paper mailings.

TECHNICAL SPECIFICATIONS:
560 x 80 px

Price: € 1.500,-

1. PREMIUM MAILER-BANNER

560 x 80 px

We are pleased to provide you today with the new issue of O+P Fluidtechnik 9/2023 free of charge as an e-paper free of charge. Just click on the cover image and read about the following topics:

TITLE STORY
Company anniversary at The Lee Company

SONDERTEIL MOBILE MASCHINEN
CRANE MAINTENANCE Small sensor with a big effect

RESEARCH AND DEVELOPMENT
C,b-mass flow model for gases in the High Pressure Range - Part 2

I hope you enjoy reading
Miles Meier
Editor in Chief
m.meier@vfmz.de

TOTAL DISTRIBUTION:
Newsletter recipients and distribution via social media:
11,637
as of 09/2023
Portrait
Web address: www.oup-fluidtechnik.de

Short characterization:
auf www.oup-fluidtechnik.de users can find all relevant information about fluid technology and mobile machines. Components and systems for hydraulic and pneumatic drives, controls and regulators, comprehensive product information and detailed application reports are presented in clear, user-oriented sections. In addition, the lexicon “Fluid technology from A to Z” provides definitions and explanations of specific fluid technology terms. www.oup-fluidtechnik.de thus offers an optimal environment for your online advertising.

Target group:
Engineers, technicians and company management in the development, design, manufacture and maintenance of hydraulic components, systems, plants and mobile machines

 Formats and technical specifications
Data formats: gif, jpg or flash (link must be embedded in the flash file, no self-playing sound)
For Flash banners in swf format, a normal banner of the same size as a gif or jpg file must be supplied.

Data delivery address: via e-mail to: druckunterlagen@vfmz.de
Delivery date: at least 3 working days before the start of switching

Usage data
Page Impressions: 94,234 (08-01 2023 average mtl.)
Visits: 8,742

Price list/Advertising formats
Advertising formats and Prices: (plus the applicable VAT)

<table>
<thead>
<tr>
<th>Advertising format</th>
<th>Size in pixels</th>
<th>Data volume</th>
<th>Price / 1 week</th>
<th>Price / 4 week</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Billboard</td>
<td>970 x 250</td>
<td>40 KB</td>
<td>€ 650,-</td>
<td>€ 2,355,-</td>
</tr>
<tr>
<td>2 Large Leaderboard</td>
<td>970 x 90</td>
<td>40 KB</td>
<td>€ 425,-</td>
<td>€ 1,700,-</td>
</tr>
<tr>
<td>3 Leaderboard</td>
<td>728 x 90</td>
<td>40 KB</td>
<td>€ 305,-</td>
<td>€ 1,130,-</td>
</tr>
<tr>
<td>4 Half Page Banner</td>
<td>300 x 600</td>
<td>40 KB</td>
<td>€ 410,-</td>
<td>€ 1,465,-</td>
</tr>
<tr>
<td>5 Premium-Square</td>
<td>300 x 300</td>
<td>40 KB</td>
<td>€ 265,-</td>
<td>€ 965,-</td>
</tr>
<tr>
<td>6 Square</td>
<td>300 x 300</td>
<td>40 KB</td>
<td>€ 245,-</td>
<td>€ 935,-</td>
</tr>
</tbody>
</table>

All banners run in rotation (max. 3 per space).

CONTENT MARKETING

SPONSORED ARTICLE
Reach: 94,234 PIs
Price: € 1,655,-

TECHNICAL SPECIFICATIONS:
Content: Teaser text 1,000 - 1,200 characters (incl. spaces) + 1 image in landscape format,
Placing: Integration as a short report with link to original article with max. 2,000 characters
SOCIAL MEDIA MARKETING WITH

AS A MEDIA COMPANY, WE PROVIDE AN EXTENSIVE B2B NETWORK FOR ACCESS TO THE RIGHT SOCIAL MEDIA TARGET GROUPS.

You provide your content and we provide our high-reach networks.

This enables us to give you extended access to the desired target group, without any effort on your part and without tying up your own resources.

NETWORKS:

- Facebook
- Twitter
- LinkedIn
- X
- Instagram

SPONSORED POST

Reach: 15,000
Price: €890,-

extended, scalable range on request

TECHNICAL SPECIFICATIONS:
Content: Text max. 400 - 500 characters (incl. spaces) + 1 image in landscape format,
Placing: Integration as short report + link

CHOOSE YOUR REACH BOOSTER FOR NATIONAL AND INTERNATIONAL TARGET GROUP CLUSTERS IN SOCIAL MEDIA!

CONTACT YOUR TOPIC OR INDUSTRY TARGET GROUP!

The social media network of Vereinigte Fachverlage with cross-industry media brands offers you a significant increase in reach in your target groups.

Choose from the national or international topic and industry clusters on offer or let us put together an individual campaign for you.

<table>
<thead>
<tr>
<th>Konstruktion und Entwicklung</th>
<th>Antriebstechnik</th>
<th>Fertigung und Produktion</th>
<th>Intralogistik und Supply Chain</th>
<th>Automatisierungs-technik</th>
<th>Prozess-Industrie, Chemie- und Verfahrenstechnik</th>
<th>Fluidtechnik, Hydraulik und Pneumatik</th>
<th>Umwelttechnik</th>
<th>Maschinenbau</th>
<th>Industrie 4.0</th>
</tr>
</thead>
<tbody>
<tr>
<td>National distribution</td>
<td>90,000</td>
<td>80,000</td>
<td>80,000</td>
<td>70,000</td>
<td>90,000</td>
<td>80,000</td>
<td>50,000</td>
<td>150,000</td>
<td>150,000</td>
</tr>
</tbody>
</table>
| International distribution   | 1,4 Mio        | 1,4 Mio                  | 750 k                         | 1,2 Mio                 | 1,4 Mio                                       | 900 k                           | 550 k        | ---         | 2,4 Mio      | 2,4 Mio

OUR TEAM WILL BE HAPPY TO ADVISE YOU! (contact see page 17)
NEW CONTENT MARKETING IN...

EFFECTIVE TARGET GROUP MARKETING - INNOVATIVE & INFORMATIVE

Place your content directly in the editorial environment of antriebstechnik and transport your message effectively to your target group. Benefit from the native integration of the high credibility and expertise of our brand.

THE PACKAGE:
You book your content and receive distribution via four channels PRINT, NEWSLETTER, WEBSITE and SOCIAL MEDIA.
Benefit from the high total range.

ADDITIONAL VALUE, THAT CONVINCES:
- Ad-free presentation
- Content without AD blocker
- High reader acceptance

THE COMPLETE SOLUTION: PERFECT FOR YOUR PRODUCT AND BRAND MESSAGE

PRINT / E-PAPER
SPONSORED ARTICLE
Reach: 9,848
Price: € 1,360,-

TECHNICAL SPECIFICATIONS:
Content: Teaseded article with 1,000 - 1,200 characters (incl. spaces)
+ 1 image in landscape format + link to website

SPONSORED POST
Reach: 11,637
Price: € 1,550,-

TECHNICAL SPECIFICATIONS:
Content: Teaseded article with 1,000 - 1,200 characters (incl. spaces)
+ 1 image in landscape format + link to website

WEBSITE
SPONSORED ARTICLE
Reach: 8,742 Visits/ 94,234 PIs
Price: € 1,655,-

TECHNICAL SPECIFICATIONS:
Content: Teaseded article with 1,000 - 1,200 characters (incl. spaces)
+ 1 image in landscape format + link to website

SPONSORED POST
Reach: 15,000
Price: € 890,-

TECHNICAL SPECIFICATIONS:
Content: Text max. 400 - 500 characters (incl. spaces) + 1 image in landscape format

The content modules can be individually combined and expanded. Get in touch with us.
The prices are not AE-deductible and are subject to VAT.
COMMUNICATE INTERNATIONALLY AND THROUGHOUT EUROPE IN YOUR FOCUS MARKETS!

WORLD OF INDUSTRIES is the key English-language media brand for your communication in target markets such as: Automation, Motion & Drives, Logistics, Smart Factory und Process Industry.

Reach out to decision-makers in design, development and production, logistics

TOP CATEGORIES AND TOPICS:

LOGISTICS  MOTION & DRIVES  AUTOMATION  SMART FACTORY  PROCESS INDUSTRY

NEW SPONSORED CONTENT / SPONSORED ARTICLE / SPONSORED POST

Paid and therefore guaranteed editorial publication on the desired date.

Your English-language content, product presentations, etc. are presented in editorial form on the website, and content publications are displayed temporarily on the homepage and permanently in the topic section.

SPONSORED CONTENT NEWSLETTER

Reach: 29,355
Price: € 1,880,-

TECHNICAL SPECIFICATIONS:
Content: Teasered article with 1,000 - 1,200 characters (incl. spaces) + 1 image in landscape format + link to website

SPONSORED ARTICLE WEBSITE

Reach: 10,838
Visits: 94,574 PIs (average mtl.)
Price: € 1,600,-

TECHNICAL SPECIFICATIONS:
Content: Teasered article with 1,000 - 1,200 characters (incl. spaces) + 1 image in landscape format + link to website

SPONSORED POST SOCIAL MEDIA

Reach: 25,000
Price: € 1,325,-

TECHNICAL SPECIFICATIONS:
Content: Text max. 400 - 500 characters (incl. spaces) + 1 picture in landscape format

NEWSLETTER-RECIPIENTS: 29,355 EUROPE WIDE

Advertising format | Size | Data volume | Price first position | Price all others
--- | --- | --- | --- | ---
Superbanner | 560 x 80 Pixel | 30 KB | € 830,- | € 775,-

Content-Ad* (labeled as advertisement) | 400 Characters incl. spaces, image optional (linkable to your content, e.g. videos) | 30 KB | € 995,- | € 915,-

*all prices plus applicable VAT

www.world-of-industries.com

VISITORS / TRAFFIC: 94.574 PAGE IMPRESSIONS – 10.838 Visits (08-01 2023 average mtl.)

Advertising format | Size in Pixels | Data volume | Price / 1 Week | Price / 4 Weeks
--- | --- | --- | --- | ---
1 Billboard | 970 x 250 | 40 KB | € 650,- | € 2,355,-
2 Large Leaderboard | 970 x 90 | 40 KB | € 425,- | € 1,700,-
3 Leaderboard | 728 x 90 | 40 KB | € 305,- | € 1,130,-
4 Half Page Banner | 300 x 600 | 40 KB | € 410,- | € 1,465,-
5 Premium-Square | 300 x 300 | 40 KB | € 265,- | € 965,-
6 Square | 300 x 300 | 40 KB | € 245,- | € 935,-

REACH: UP TO 1 MILLION

Advertising format | Distribution | Reach | Price in €
--- | --- | --- | ---
Post | Across Europe | 25,000 | 1,325,-
Post | International | 100,000 | 2,800,-

all prices plus applicable VAT
YOUR CONTACT AT THE PUBLISHING HOUSE

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Internet: www.mezger-media.de

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Mobil: 0151 / 53874418
verlagsbuero-koljakraus-nt@vfmz.de

Rhineland-Palatinate, Southern Hesse, Saarland, Switzerland & Great Britain
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Tel.: 06131 / 8903-609
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The Venezia Group, LLC
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patrick@venezia.group

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